

KEDRION GROUP CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 JUNE 2019



KEDRION S,P,A,

Joint-stock company

Fully paid-up share capital Euro 55,186,279,00

Registered office: Località Ai Conti - 55051 BARGA (LU) – frazione Castelvecchio Pascoli

Production facility: 55027 GALLICANO (LU) - frazione Bolognana

80029 SANT'ANTIMO (NA)

Tax Code – VAT No, – Reg, Of Companies of Lucca No, 01779530466

Economic & Administrative Index No, 170535



Registered office in LOC, AI CONTI - 55051 CASTELVECCHIO PASCOLI (LU) Fully paid-up share capital Euro 55,186,279

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

| (In thousands of Euro) | 30,06,2019 | 31,12,2018 |
|--|---|--|
| NON-CURRENT ASSETS | | |
| Property, plant and equipment (1) | 335,385 | 266,038 |
| Investment property | 2,297 | 2,327 |
| Goodwill | 234,723 | 230,554 |
| Definite life intangible assets | 85,952 | 83,331 |
| Investments in associates | 331 | 331 |
| Investments in other companies | 2,208 | 2,194 |
| Other non-current financial assets | 9,983 | 10,124 |
| Deferred tax assets | 15,911 | 12,341 |
| Other non-current assets | 945 | 1,262 |
| TOTAL NON-CURRENT ASSETS | 687,735 | 608,502 |
| CURRENT ASSETS | | |
| Inventories | 331,803 | 344,118 |
| | 331,803 132,170 | |
| Inventories | | 106,154 |
| Inventories Trade receivables | 132,170 | 106,154 |
| Inventories Trade receivables Contract asset | 132,170 17,881 | 106,154 19,555 7,739 |
| Inventories Trade receivables Contract asset Current tax receivables | 132,170 17,881 7,938 | 106,154 19,555 7,739 38,220 |
| Inventories Trade receivables Contract asset Current tax receivables Other current assets | 132,170 17,881 7,938 48,775 | 106,154 19,555 7,739 38,220 712 |
| Inventories Trade receivables Contract asset Current tax receivables Other current assets Other current financial assets | 132,170 17,881 7,938 48,775 722 | 106,154 19,555 7,739 38,220 712 116,325 |
| Inventories Trade receivables Contract asset Current tax receivables Other current assets Other current financial assets Cash and cash equivalents | 132,170 17,881 7,938 48,775 722 86,768 | |



| (In thousands of Euro) | 30,06,2019 | 31,12,2018 |
|---|------------|------------|
| SHAREHOLDERS' EQUITY | | |
| SHAREHOLDERS' EQUITY ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT | | |
| Share capital | 55,186 | 55,186 |
| Reserves | 322,314 | 316,399 |
| Net income attributable to Equity holders of the Parent | 14,773 | 10,165 |
| TOTAL SHAREHOLDERS' EQUITY ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT | 392,273 | 381,750 |
| EQUITY ATTRIBUTABLE TO NON-CONTROLLING INTERESTS | | |
| Capital and reserves attributable to non-controlling interests | 1,800 | 277 |
| Net Income attributable to non-controlling interests | 928 | 1,476 |
| TOTAL EQUITY ATTRIBUTABLE TO NON-CONTROLLING INTERESTS | 2,728 | 1,753 |
| TOTAL SHAREHOLDERS' EQUITY NON-CURRENT LIABILITIES | 395,001 | 383,503 |
| Medium/long-term debt (2) | 623,504 | 490,126 |
| Financial liabilities | 616 | 515 |
| Provisions for risks and charges | 875 | 922 |
| Liabilities for employee benefits | 9,112 | 9,028 |
| Other non-current liabilities | 5,277 | 5,085 |
| TOTAL NON-CURRENT LIABILITIES | 639,384 | 505,676 |
| CURRENT LIABILITIES | | |
| Financial liabilities | 76,376 | 68,001 |
| Current portion of medium/long-term debt (3) | 12,121 | 64,915 |
| Provisions for risks and charges | 477 | 1,450 |
| Trade payables | 129,056 | 170,959 |
| Current tax payables | 497 | 743 |
| Other current liabilities | 60,880 | 47,632 |
| TOTAL CURRENT LIABILITIES | 279,407 | 353,700 |
| TOTAL LIABILITIES | 918,791 | 859,376 |



| TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES | 1,313,792 | 1,242,879 |
|--|-----------|-----------|
| | • • | |

Registered office in LOC, AI CONTI - 55051 CASTELVECCHIO PASCOLI (LU) Fully paid-up share capital Euro 55,186,279

STATEMENT OF PROFIT OR LOSS

| (In thousands of Euro) | 30,06,2019 | 30,06,2018 |
|---|------------|------------|
| Revenues from sales and services | 363,981 | 278,180 |
| Cost of sales | 277,880 | 199,854 |
| GROSS MARGIN | 86,101 | 78,326 |
| Other income | 22,393 | 22,092 |
| General and administrative expenses | 38,742 | 37,022 |
| Sales and marketing expenses | 25,240 | 21,225 |
| Research and development costs | 18,517 | 20,812 |
| Other operating costs | 3,858 | 3,473 |
| OPERATING INCOME | 22,137 | 17,886 |
| Financial expenses (4) | 14,817 | 10,283 |
| Financial income | 5,200 | 4,541 |
| INCOME BEFORE TAXES | 12,520 | 12,144 |
| Income taxes | (3,181) | 1932 |
| NET INCOME/(LOSS) FOR THE PERIOD | 15,701 | 10,212 |
| Of which: | | |
| Net Income attributable to Equity holders of the Parent | 14,773 | 9,390 |
| Net Income attributable to non-controlling interests | 928 | 822 |

⁽¹⁾ Of which 65.891 related to IFRS 16 lease;

⁽²⁾ Of which 60.912 related to IFRS 16 lease;

⁽³⁾ Of which 6.067 related to IFRS 16 lease;

⁽⁴⁾ Of which 1.616 related to IFRS 16 lease.



Registered office in LOC, AI CONTI - 55051 CASTELVECCHIO PASCOLI (LU) Fully paid-up share capital Euro 55,186,279

STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

| (In thousands of Euro) | 30,06,2019 | 30,06,2018 |
|---|------------|------------|
| NET INCOME FOR THE PERIOD | 15,701 | 10,212 |
| OTHER COMPREHENSIVE INCOME/(LOSS) | | |
| Items of other comprehensive income that will subsequently be reclassified to profit or loss (net of taxes) | | |
| Net income/(losses) on cash flow hedges | (177) | (179) |
| Income taxes | 42 | 43 |
| Exchange differences on translation of foreign operations | 1,155 | 4,405 |
| Total items of other comprehensive income that will subsequently be reclassified to profit or loss (net of taxes) | 1,020 | 4,269 |
| Items of other comprehensive income that will not subsequently be reclassified to profit or loss | | |
| Net actuarial gains/(losses) from defined benefit plans | (184) | 33 |
| Income taxes | 44 | (8) |
| Total items of other comprehensive income that will not subsequently be reclassified to profit or loss (net of taxes) | (140) | 25 |
| TOTAL ITEMS OF OTHER COMPREHENSIVE INCOME (NET OF TAXES) | 880 | 4,294 |
| TOTAL COMPREHENSIVE INCOME/(LOSS) (NET OF TAXES) | 16,581 | 14,506 |
| Attributable to: | | |
| Equity holders of the Parent | 15,606 | 13,584 |
| Non-controlling interests | 975 | 922 |



Registered office in LOC, AI CONTI - 55051 CASTELVECCHIO PASCOLI (LU) Fully paid-up share capital Euro 55,186,279

STATEMENT OF CHANGES IN CONSOLIDATED SHAREHOLDERS' EQUITY

| (in thousands of Euro) | Share | Legal | Share premium reserve | Other reserves | Other Cash flow serves reserve | Foreign currency translation reserve | Foreign TFR (employee Shareholders' currency severance Income for Equity translation indemnity) reserve the period attributable to reserve (IAS 19) holders of the Parent | (employee severance Income for ty) reserve the period ^{al} (IAS 19) | Total Shareholders' Equity attributable to Equity Anders of the Parent | Total Equity attributable Total to non- Sharehold controlling ers Equity interests | Il Equity ibutable Total to non- Sharehold ntrolling ers Equity nterests |
|---|--------|-------|-----------------------------|----------------|-----------------------------------|---|---|---|--|--|--|
| BALANCE AS AT 01,01,2019 | 55,186 | 7,743 | 18,807 | 290,571 | (297) | 531 | (656) | 10,165 | 381,750 | 1,753 | 383,503 |
| Allocation of profit for the year | 0 | 833 | 0 | 4,249 | 0 | 0 | 0 | ((5,082) | 0 | 0 | 0 |
| Distribution of dividends | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (5,083) | (5,083) | 0 | (5,083) |
| Exchange | 0 | 0 | 0 | 0 | 0 | 1,108 | 0 | 0 | 1,108 | 47 | 1,155 |
| Comprehensive income for the year | 0 | 0 | 0 | 0 | (135) | 0 | (140) | 14,773 | 14,498 | 928 | 15,426 |
| BALANCE AS AT 30,06,2019 | 55,186 | 8,576 | 18,807 | 294,820 | (732) | 1,639 | (962) | 14,773 | 392,273 | 2,728 | 395,001 |



Registered office in LOC, AI CONTI - 55051 CASTELVECCHIO PASCOLI (LU) Fully paid-up share capital Euro 55,186,279

CONSOLIDATED STATEMENT OF CASH FLOW

| (In thousands of Euro) | 30/06/2019 | 30/06/2018 |
|---|------------|-----------------------|
| NET INCOME/(LOSS) (BEFORE TAXES) FOR THE PERIOD | 12,520 | 12,144 |
| Adjustments to reconcile net profit with cash flow generated / (absorbed) by operating activities | | |
| Capital gain from sale of plasma collection centres | | |
| Amortization and depreciation | 19,897 | 11,715 |
| Financial expenses | 14,817 | 10,283 |
| Financial income | (5,200) | (4,541) |
| Provisions for employee benefits | (2) | 2 |
| Payment of employee benefits | (126) | (188) |
| Net change in provisions for risks and charges | (1,020) | 230 |
| Net change in other non-current assets and liabilities | 509 | (368) |
| Net changes in operating assets and liabilities | | |
| Trade receivables | (22,772) | (4,590) |
| Inventories | 13,723 | (39,438) |
| Trade payables | (41,810) | 3,031 |
| Other current assets and liabilities | 540 | (1,529) |
| Other cash flow from operating activities | | |
| Income taxes paid | (3,561) | (3,933) |
| NET CASH FLOW GENERATED BY OPERATING ACTIVITIES (A) | (12,485) | (17,182) |
| Investments in tengible speets | (6 F60) | (10,662) |
| Investments in tangible assets | (6,569) | (19,662) |
| Disposal of tangible assets | 74 | (11.930) |
| Purchase of plasma collection centre | (12,039) | (11,839) |
| Assets sold | 1,554 | 1,749 |
| Investments in intangible assets | (2,992) | (4,162) |
| Disposal of intangible assets NET CASH FLOW ABSORBED BY INVESTMENT ACTIVITIES (B) | (19,972) | 13 (33,790) |



| Distribution of dividends | (461) | (2,193) |
|---|----------|----------|
| Increase in Shareolder's Equity | 0 | 258 |
| Bond repurchase | (58,204) | |
| New medium/long-term loans | 70,000 | 70 |
| Repayment of medium/long-term debt | (6,396) | (4,270) |
| Interest collected | 307 | 257 |
| Interest paid | (7,610) | (5,683) |
| Change in non-current financial assets | 242 | (471) |
| Net change in short-term financial assets and liabilities | 4,595 | 21,643 |
| NET CASH FLOW GENERATED/(ABSORBED) BY FINANCING ACTIVITIES (C) | 2,473 | 9,611 |
| Net cash flow generated by operating activities (A) | (12,485) | (17,182) |
| Net cash flow absorbed by investment activities (B) | (19,972) | (33,790) |
| Net cash flow generated/(absorbed) by financing activities (C) | 2,473 | 9,611 |
| TOTAL NET CASH FLOW D=(A+B+C) | (29,984) | (41,361) |
| Cash and cash equivalents at the beginning of the period (E) | 116,323 | 104,520 |
| Net effect of conversion of foreign currencies on cash and cash equivalents (F) | 386 | 141 |
| CASH AND CASH EQUIVALENTS AT END OF THE PERIOD H =(D+E+F+G) | 86,725 | 63,300 |
| CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD: | | |
| Cash and cash equivalents: | 116,325 | 104,522 |
| Current account overdrafts and cash equivalents payable on demand | (2) | (2) |
| CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD | 116,323 | 104,520 |
| CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD: | | |
| Cash and cash equivalents | 86,768 | 63,302 |
| Current account overdrafts and cash equivalents payable on demand | (43) | (2) |
| CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD: | 86,725 | 63,300 |



Castelvecchio Pascoli, August 13th 2019

On behalf of the Board of Directors
The Chairman
Paolo Marcucci