

# KEDRION GROUP CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 JUNE 2018



#### **KEDRION S.P.A.**

Joint-stock company

Fully paid-up share capital Euro 55,186,279.00

Registered office: Località Ai Conti - 55051 BARGA (LU) – frazione Castelvecchio Pascoli

Production facility: 55027 GALLICANO (LU) - frazione Bolognana

80029 SANT'ANTIMO (NA)

Tax Code – VAT No. – Reg. Of Companies of Lucca No. 01779530466

Economic & Administrative Index No. 170535

These consolidated financial statements have been translated from the original Italian into the English language solely for the convenience of international readers.



Registered office in LOC. AI CONTI - 55051 CASTELVECCHIO PASCOLI (LU) Fully paid-up share capital Euro 55,186,279

## **CONSOLIDATED STATEMENT OF FINANCIAL POSITION (UNAUDITED)**

(In thousands of Euro)	30.06.2018	30.06.2017
NON-CURRENT ASSETS		
Property, plant and equipment	266,902	227,383
Investment property	2,360	2,416
Goodwill	226,485	211,303
Definite life intangible assets	66,650	66,331
Investments in associates	331	331
Investments in other companies	2,155	2,201
Other non-current financial assets	11,252	7,006
Deferred tax assets	6,680	4,925
Other non-current assets	349	763
TOTAL NON-CURRENT ASSETS	583,164	522,659
CURRENT ASSETS		
Inventories	321,051	300,393
Trade receivables	134,150	115,163
Current tax receivables	7,605	7,984
Other current assets	36,693	33,533
Other current financial assets	647	132
Cash and cash equivalents	63,302	49,113
TOTAL CURRENT ASSETS	563,448	506,318



(In thousands of Euro)	30.06.2018	30.06.2017
SHAREHOLDERS' EQUITY		
SHAREHOLDERS' EQUITY ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT		
Share capital	55,186	55,186
Reserves	312,322	322,504
Net income attributable to Equity holders of the Parent	9,390	11,721
TOTAL SHAREHOLDERS' EQUITY ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT	376,898	389,411
EQUITY ATTRIBUTABLE TO NON-CONTROLLING INTERESTS		
Capital and reserves attributable to non-controlling interests	269	1,519
Net Income attributable to non-controlling interests	822	734
TOTAL EQUITY ATTRIBUTABLE TO NON-CONTROLLING INTERESTS	1,091	2,253
TOTAL SHAREHOLDERS' EQUITY	377,989	391,664
NON-CURRENT LIABILITIES		
Medium/long-term debt	452,912	409,259
Financial liabilities	449	459
Provisions for risks and charges	1,145	818
Liabilities for employee benefits	6,552	4,985
Other non-current liabilities	7,160	6,541
TOTAL NON-CURRENT LIABILITIES	468,218	422,062
CURRENT LIABILITIES		
Financial liabilities	63,936	12,322
Current portion of medium/long-term debt	64,857	34,424
Provisions for risks and charges	642	3,487
Trade payables	125,787	108,973
Current tax payables	1,542	3,950
Other current liabilities	43,641	52,095
TOTAL CURRENT LIABILITIES	300,405	215,251
TOTAL LIABILITIES	768,623	637,313
TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES	1,146,612	1,028,977



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## STATEMENT OF PROFIT OR LOSS (UNAUDITED)

(In thousands of Euro)	30.06.2018	30.06.2017
Revenues from sales and services	278,319	271,696
Cost of sales	198,337	197,826
GROSS MARGIN	79,982	73,870
Other income	22,092	49,684
General and administrative expenses	37,022	39,100
Sales and marketing expenses	22,881	24,466
Research and development costs	20,812	15,682
Other operating costs	3,473	3,954
OPERATING INCOME	17,886	40,352
Financial expenses	10,283	25,046
Financial income	4,541	4,890
INCOME BEFORE TAXES	12,144	20,196
Income taxes	1,932	7,741
NET INCOME/(LOSS) FOR THE PERIOD	10,212	12,455
Of which:		
Net Income attributable to Equity holders of the Parent	9,390	11,721
Net Income attributable to non-controlling interests	822	734



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# STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME (UNAUDITED)

(In thousands of Euro)	30.06.2018	30.06.2017
NET INCOME FOR THE PERIOD	10,212	12,455
OTHER COMPREHENSIVE INCOME/(LOSS)		
Items of other comprehensive income that will subsequently be reclassified to profit or loss (net of taxes)		
Net income/(losses) on cash flow hedges	(179)	155
Income taxes	43	(37)
Exchange differences on translation of foreign operations	4,405	(10,795)
Income taxes	0	C
Total items of other comprehensive income that will subsequently be reclassified to profit or loss (net of taxes)	4,269	(10,677)
Items of other comprehensive income that will not subsequently be		
reclassified to profit or loss		
reclassified to profit or loss  Net actuarial gains/(losses) from defined benefit plans	33	120
	33 (8)	
Net actuarial gains/(losses) from defined benefit plans		(29)
Net actuarial gains/(losses) from defined benefit plans Income taxes  Total items of other comprehensive income that will not	(8)	(29)
Net actuarial gains/(losses) from defined benefit plans Income taxes  Total items of other comprehensive income that will not subsequently be reclassified to profit or loss (net of taxes)  TOTAL ITEMS OF OTHER COMPREHENSIVE INCOME	(8) <b>25</b>	(29) 91 (10,586)
Net actuarial gains/(losses) from defined benefit plans Income taxes  Total items of other comprehensive income that will not subsequently be reclassified to profit or loss (net of taxes)  TOTAL ITEMS OF OTHER COMPREHENSIVE INCOME (NET OF TAXES)	(8) 25 4,294	(29) 91 (10,586)
Net actuarial gains/(losses) from defined benefit plans Income taxes  Total items of other comprehensive income that will not subsequently be reclassified to profit or loss (net of taxes)  TOTAL ITEMS OF OTHER COMPREHENSIVE INCOME (NET OF TAXES)  TOTAL COMPREHENSIVE INCOME/(LOSS) (NET OF TAXES)	(8) 25 4,294	(10,586) 1,869



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# STATEMENT OF CHANGES IN CONSOLIDATED SHAREHOLDERS' EQUITY (UNAUDITED)

(In thousands of Euro)	Share	Legal	Share premium reserve	Other	Cash flow hedge reserve	Foreign currency translation reserve	TFR (employee severance indemnity) reserve (IAS 19)	S Income for the period	Total Shareholders'Eq Income for uity attributable the period to Equity n holders of the Parent	Total Olders'Eq Total Equity tributable attributable to to Equity non-controlling ers of the interests Parent	Total Shareholders' Equity
BALANCE AS AT 01.01.2018	55,186	7,488	18,807	290,482	(651)	(7,612)	(730)	5,188	368,158	850	369,008
Allocation of profit for the year	0	255	0	8	0	0	0	(339)	0	0	0
Distribution of dividends	0	0	0	0	0	0	0	(4,849)	(4,849)	(686)	(5,788)
Other changes	0	0	0	5	0	0	0	0	Ŋ	0	Ŋ
Capital increase Kedrion Brasil	0	0	0	0	0	0	0	0	0	258	258
Exchange differences	0	0	0	0	0	4,305	0	0	4,305	100	4,405
Comprehensive income for the year	0	0	0	0	(136)	0	25	6,390	9,279	822	10,101
BALANCE AS AT 30.06.2018	55,186	7,743	18,807	290,571	(787)	(3,307)	(705)	9,390	376,898	1,091	377,989



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## **CONSOLIDATED STATEMENT OF CASH FLOW (UNAUDITED)**

(In thousands of Euro)	30.06.2018	30.06.2017
NET INCOME/(LOSS) (BEFORE TAXES) FOR THE PERIOD	12,144	20,196
Adjustments to reconcile net profit with cash flow generated/(absorbed) by operating activities		
Capital gain from sale of plasma collection centers	(19,248)	(31,047)
Amortization and depreciation	11,715	12,300
Financial expenses	10,283	25,046
Financial income	(4,541)	(4,890)
Provisions for employee benefits	2	89
Payment of employee benefits	(188)	(196)
Net change in provisions for risks and charges	230	166
Net change in other non-current assets and liabilities	(368)	231
Net changes in operating assets and liabilities  Trade receivables  Inventories	17,143	17,665 (19,987)
Inventories	(40,982)	(19,987)
Trade payables	3,031	(50,960)
Other current assets and liabilities	(2,265)	13,187
Cash flow from sale of plasma collection centers	0	29,759
Other cash flow from operating activities		
Income taxes paid	(3,933)	(2,334)
NET CASH FLOW GENERATED/(ABSORBED) BY OPERATING ACTIVITIES (A)	(16,977)	9,225
Investments in tangible assets	(20,419)	(32,263)
Disposal of tangible assets	111	45
Purchase of plasma collection centers	(6,365)	0
Investments in associates/others	0	(331)
Investments in intangible assets	(7,335)	(11,731)
Disposal of intangible assets	13	1
NET CASH FLOW GENERATED/(ABSORBED) BY INVESTMENT ACTIVITIES (B)	(33,995)	(44,279)



(In thousands of Euro)	30.06.2018	30.06.2017
Distribution of dividends	(2,193)	(6,446)
Increase in Shareholders' Equity	258	(0,440)
New medium/long-term loans	70	74,033
Repayment of medium/long-term debt		
Interest collected	(4,270)	(5,383)
	257	131
Interest paid	(5,683)	(10,675)
Change in non-current financial assets	(471)	(809)
Net change in short-term financial assets and liabilities	21,643	(33,345)
NET CASH FLOW GENERATED/(ABSORBED) BY FINANCING ACTIVITIES (C)	9,611	17,506
Net cash flow generated/(absorbed) by operating activities (A)	(16,977)	9,225
Net cash flow generated/(absorbed) by investment activities (B)	(33,995)	(44,279)
Net cash flow generated/(absorbed) by financing activities (C)	9,611	17,506
TOTAL NET CASH FLOW D=(A+B+C)	(41,361)	(17,548)
Cash and cash equivalents at the beginning of the period (E)	104,520	66,508
Net effect of conversion of foreign currencies on cash and cash equivalents (F)	141	150
CASH AND CASH EQUIVALENTS AT BEGINNING OF THE PERIOD H=(D+E+F+G)	63,300	49,110
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD		
Cash and cash equivalents	104,522	66,510
Current account overdrafts and cash equivalents payable on demand	(2)	(2)
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD	104,520	66,508
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD		
Cash and cash equivalents	63,302	49,113
Current account overdrafts and cash equivalents payable on demand	(2)	(3)
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD	63,300	49,110

Castelvecchio Pascoli, 7 September 2018

On behalf of the Board of Directors The Chairman Paolo Marcucci

